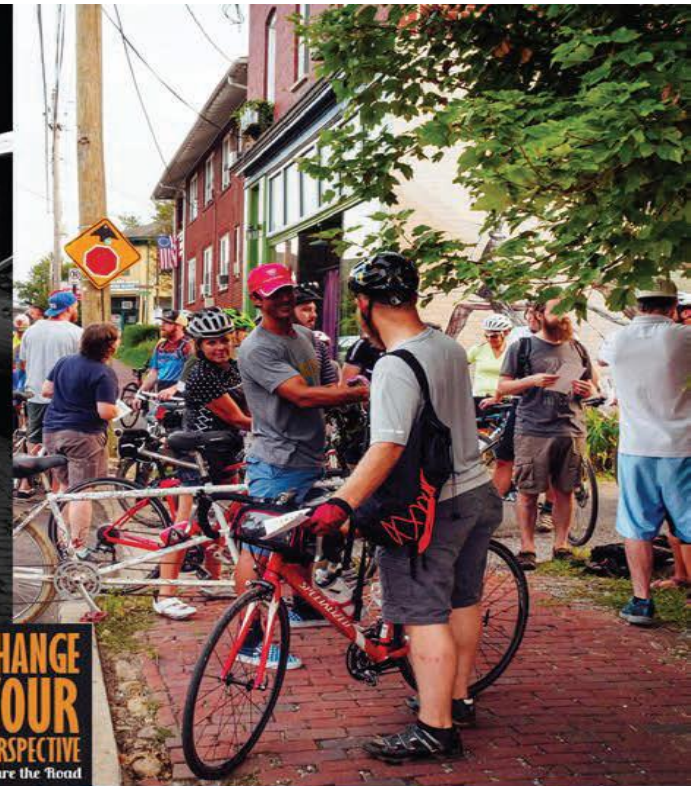


City Council Budget Briefing FY 2017-2018

Monday, March 6, 2017



Agenda

- The Challenges
- Budgeting for Outcomes Process Update
- Balancing Summary
 - Price of Government Update
 - Ranked Offers by Priority
- Capital Project Planning

The Challenges

- Since 2008, made reductions of \$30.7 million to facilitate budget balancing and reduced positions by 10%
- Reduced and restructured capital plan
- Reformed pension for sustainability and competitiveness
- Strengthened financial policies for financial resiliency
- Improved efficiency and customer service through Lean
- Made strategic investments in infrastructure and livability
- Built regional partnerships to invest in tourism, broadband, and industry

Policies and Investments are producing returns

- Reversed 30 year population decline
- Increased graduation rate and other key indicators
- Neighborhoods and downtown on path to revitalization
- Cross sector initiatives like Innovation Corridor
- Economic development wins
- On the national radar screen

FY 2017-2018 Challenges

Revenue	Revenue Decline	\$2,392,000
Mandatory Expenditure Increases	Medical Insurance	\$1,212,939
	Pension	834,875
	Performance Agreements	154,400
	Roanoke Valley Broadband Authority	118,648
	Western Virginia Industrial Facility Authority	220,135
Best Practice Expenditure Increases	Debt Service	\$250,000
	General Fund Reserves	250,000
	Competitive Compensation	1,940,500
Other	Restorations to Maintain Current Service Levels	
	Critical Inflationary and Contractual Increases	

The Approach: Budget requests submitted lower than FY 2017 Adopted levels

BFO Process Update

- Where We Are Now
 - Priority Teams reviewed, scored and ranked offers inclusive of base requests and supplementals
 - Budget Committee prepared preliminary capital budget recommendation
- Next Steps
 - Priority Teams make funding recommendations to Budget Committee
 - Director Budget Workshops (March 17th and March 24th)
 - Council Budget Briefing (April 3rd)
 - Budget Committee balances Recommended Budget

Balancing Summary – March 6th

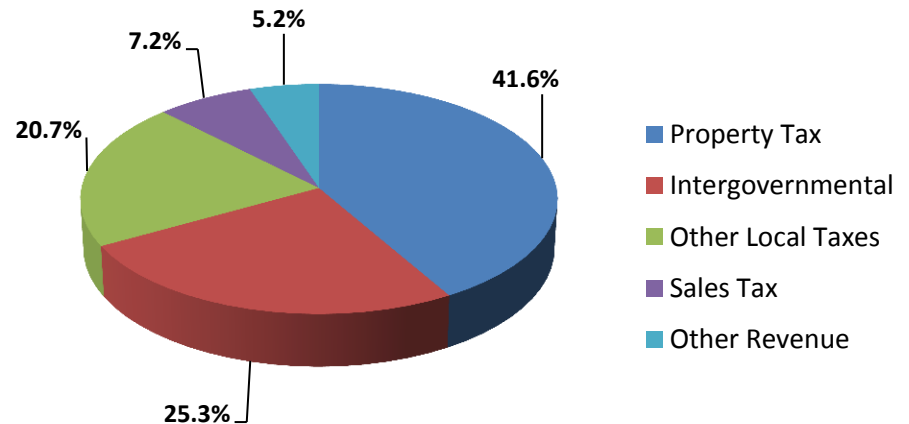
Priority	Reduced Base	Base Restoration	Supplemental Requests	Total
Economy	\$1,414,479	\$8,300	\$198,804	\$1,621,583
Education	1,834,475	36,700	126,295	1,997,470
RCPS	79,554,700	0	0	79,554,700
Good Government	17,615,087	441,930	628,369	18,685,386
Human Services	35,133,327	1,024,767	66,970	36,225,064
Infrastructure	21,724,294	384,983	965,342	23,074,619
Livability	15,277,650	434,634	374,866	16,087,150
Safety	66,052,582	1,905,746	926,114	68,884,442
Outside Agencies (base does not yet reflect any reductions)	8,544,732	0	549,098	9,093,830
Reserved Allocations	26,178,369	0	3,748,739	29,927,108
TOTALS:	\$273,329,695	\$4,237,060	\$7,584,597	\$285,151,352
Price of Government				\$278,700,000
Variance				(\$6,451,352)

Price of Government

Revenue Estimate by Major Category

Fiscal Year 2018

	(In Millions)
Property Tax	\$116.0
Intergovernmental	70.5
Other Local Taxes	57.7
Sales Tax	20.1
Other Revenue	14.4
Total \$	\$278.7



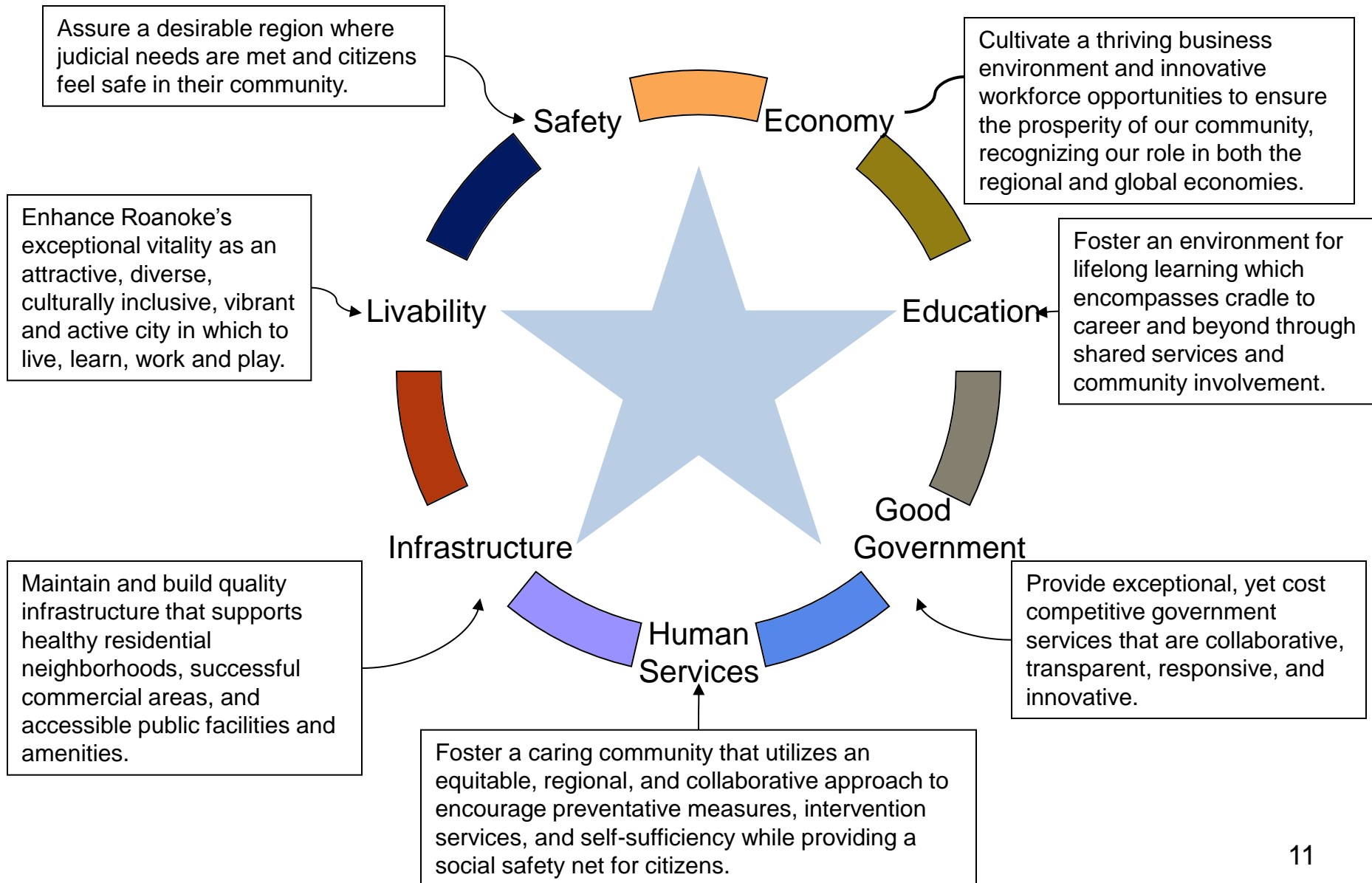
\$2.4 Million Decrease in FY18 Revenues over FY17 Adopted Budget

	<u>FY 17 Adopted</u>	<u>02/06/2017 Preliminary Estimate</u>	<u>03/06/2017 Revised Estimate</u>	<u>\$ Growth/ (Decline) From FY 17 Adopted</u>	<u>% Growth/ (Decline) FY 17 Adopted</u>
Real Estate Tax	\$ 81,000,000	\$ 82,200,000	\$ 82,200,000	\$ 1,200,000	1.5%
Personal Property Tax	22,800,000	22,800,000	22,800,000	-	0.0%
Sales Tax	22,000,000	20,100,000	20,100,000	(1,900,000)	(8.6%)
Prepared Food and Beverage Tax	16,000,000	16,218,000	16,218,000	218,000	1.4%
Business License Tax	13,621,000	12,900,000	12,500,000	(1,121,000)	(8.2%)
Transient Occupancy Tax	4,600,000	4,150,000	4,150,000	(450,000)	(9.8%)
Other Local Taxes	35,913,000	35,964,000	35,864,000	(49,000)	(0.1%)
Permits, Fees and Licenses	1,147,000	1,077,000	911,000	(236,000)	(20.6%)
Fines and Forfeitures	1,284,000	1,006,000	1,027,000	(257,000)	(20.0%)
Revenue from Use of Money/Property	221,000	236,000	216,000	(5,000)	(2.3%)
Health and Welfare Funding from Commonwealth	29,999,000	28,874,000	28,874,000	(1,125,000)	(3.8%)
Other Funding from Federal and State	40,864,000	41,183,000	41,641,000	777,000	1.9%
Charges for Services	8,183,000	8,098,000	8,212,000	29,000	0.4%
Internal Services	2,832,000	3,329,000	3,348,000	516,000	18.2%
Other Revenues	628,000	573,000	639,000	11,000	1.8%
Total General Fund Revenues	\$ 281,092,000	\$ 278,708,000	\$ 278,700,000	\$ (2,392,000)	(0.9%)

FY18 School Funding Formula

Category	Adopted Budget FY 2017	2/6/17 Revised Estimate FY 2018	3/6/17 Revised Estimate FY 2018	\$ Growth (Decline) Adopted FY 2017	Percent Difference
Local Tax Estimate	\$ 195,934,000	\$ 194,332,000	\$ 193,832,000	\$ (2,102,000)	(1.1%)
Personal Property Tax Relief Provided by Commonwealth	8,076,000	8,076,000	8,076,000	-	0.0%
Total Revenue Subject to Sharing with Schools	204,010,000	202,408,000	201,908,000	(2,102,000)	(1.0%)
<u>Deduct Dedicated Taxes:</u>					
Service District Taxes - Downtown and Williamson Road Districts	697,000	661,000	700,000	\$ 3,000	0.4%
Local Taxes Dedicated to Regional Tourism Marketing	1,725,000	1,556,250	1,556,250	\$ (168,750)	(9.8%)
Local Taxes Dedicated to Ivy Market Performance Agreement	190,000	275,000	275,000	\$ 85,000	44.7%
Local Taxes Dedicated to Roanoke River Investments	170,000	250,000	250,000	\$ 80,000	47.1%
Local Taxes Dedicated to South Commonwealth Partners	221,000	240,000	240,000	\$ 19,000	8.6%
Total Deductions	3,003,000	2,982,250	3,021,250	\$ 18,250	0.6%
Adjusted Revenue Subject to Sharing with Schools	201,007,000	199,425,750	198,886,750	\$ (2,120,250)	(1.1%)
Percentage Allocated to Schools	40.00%	40.00%	40.00%	40.00%	
Funding of Schools	\$ 80,402,800	\$ 79,770,300	\$ 79,554,700	\$ (848,100)	(1.1%)

City of Roanoke Priorities



Economy

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Business and Workforce Development	\$1,182,764	\$8,300	\$154,400	\$1,345,464
Asset Development for the Economy	\$117,380	\$0	\$0	\$117,380
Asset Promotion for Economic Development	\$64,759	\$0	\$0	\$64,759
Percent (%) for Art – Staff Support	\$20,407	\$0	\$44,404	\$64,811
Asset Development for Economy and Education – Roanoke Arts Commission	\$29,169	\$0	\$0	\$29,169
TOTAL	\$1,414,479	\$8,300	\$198,804	\$1,621,583

Education

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Library Early Literacy Services	\$185,105	\$12,000	\$0	\$197,105
Library Core Community Services	\$1,324,234	\$11,700	\$81,295	\$1,417,229
Library Services to K-12	\$277,804	\$13,000	\$0	\$290,804
Summer Reading Initiative	\$22,332	\$0	\$0	\$22,332
Youth Services Initiative	\$25,000	\$0	\$45,000	\$70,000
TOTAL	\$1,834,475	\$36,700	\$126,295	\$1,997,470

Human Services

Offer	Reduced Base	Base Restoration*	Supplemental Requests *	Total
Social Services – Benefit Programs Division	\$4,916,294	\$109,325	\$0	\$5,025,619
Social Services – Family Services Division	\$14,760,838	\$378,433	\$31,203	\$15,170,474
Probation, Parole and Intake Services	\$75,845	\$0	\$0	\$77,845
Social Services – Children’s Services Act	\$10,367,703	\$319,036	\$0	\$10,686,739
Social Services – Employment Services Programs	\$1,325,081	\$67,977	\$0	\$1,393,058
Outreach Detention/ Electronic Monitoring	\$306,197	\$0	\$0	\$306,197
Substance Abuse Counselor (VJCCCA)	\$59,216	\$0	\$0	\$59,216
Human Services Support	\$122,393	\$3,000	\$0	\$125,393
Enhanced Community Services (VJCCCA)	\$71,829	\$0	\$0	\$71,829

* Net revenues gained

Human Services (Cont.)

Offer	Reduced Base	Base Restoration *	Supplemental Requests *	Total
Youth Haven	\$524,936	\$0	\$0	\$524,936
Social Services – Administration	\$2,370,256	\$143,203	\$0	\$2,513,459
Homeless Assistance Team HUD Grant – Match	\$45,320	\$0	\$6,904	\$52,224
Social Services – Resource Parent Training Program	\$187,419	\$3,793	\$28,863	\$220,075
TOTAL	\$35,133,327	\$1,024,767	\$66,970	\$36,225,064

* Net revenues gained

Infrastructure

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Paving Program	\$3,774,433	\$116,165	\$732,000	\$4,622,598
Bridge Safety Inspection Program	\$324,043	\$0	\$0	\$324,043
Snow Removal	\$228,033	\$0	\$0	\$228,033
Bridge Rehabilitation and Renovation	\$625,123	\$21,445	\$0	\$646,568
Street Maintenance	\$924,574	\$0	\$0	\$924,574
Fleet Maintenance and Repair	\$2,609,857	\$0	\$13,000	\$2,622,857
Technology Infrastructure Support	\$1,254,744	\$0	\$70,775	\$1,325,519
SWM Containers and Distribution	\$115,716	\$0	\$4,500	\$120,216
Facilities Management - Mechanical (Electrical, Plumbing & Welding)	\$625,199	\$17,800	\$0	\$642,999

Infrastructure (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Facilities Management - HVAC	\$940,149	\$34,000	\$0	\$974,149
Enterprise Technology Support	\$1,446,312	\$0	\$29,008	\$1,475,320
Fleet Motor Fuel	\$67,765	\$0	\$0	\$67,765
Development Review & Inspection	\$489,702	\$2,742	\$0	\$492,444
Radio Technology Support	\$518,958	\$0	\$21,269	\$540,227
Sidewalk Repair & Maintenance	\$442,319	\$20,000	\$0	\$462,319
Median and Right of Way Landscape Maintenance	\$1,362,226	\$0	\$0	\$1,362,226
Facilities Management - Structural Maintenance	\$809,674	\$98,000	\$0	\$907,674
Environmental Compliance and Best Management Practice	\$369,622	\$8,727	\$70,786	\$449,135

Infrastructure (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Facilities Management - Contracts & Service Agreements	\$622,711	\$12,500	\$0	\$635,211
Facilities Management - Municipal Complex Maintenance	\$393,428	\$0	\$0	\$393,428
Library Technology and Innovation	\$151,600	\$12,000	\$0	\$163,600
Central Business District Sealed Compactor Program	\$339,677	\$0	\$4,306	\$343,983
Facilities Management - City Utilities and Work Order Management	\$1,081,134	\$0	\$19,698	\$1,100,832
Berglund Center HVAC Required Frequency Preventative Maintenance	\$62,472	\$0	\$0	\$62,472
Alley Maintenance	\$386,678	\$41,604	\$0	\$428,282
Facilities Management - Custodial Services: Cleaning of City Facilities	\$767,201	\$0	\$0	\$767,201
Map and Graphics Production	\$101,658	\$0	\$0	\$101,658

Infrastructure (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Capital Project Management Services	\$755,523	\$0	\$0	\$755,523
Stormwater Credit Application Review Services	\$48,415	\$0	\$0	\$48,415
Fleet Vehicle Wash Program	\$85,348	\$0	\$0	\$85,348
Total	\$21,724,294	\$384,983	\$965,342	\$23,074,619

Livability

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Community Recreation	\$438,875	\$77,543	\$0	\$516,418
Athletics	\$697,765	\$26,497	\$0	\$724,262
Traffic Engineering, Transportation Planning	\$830,610	\$0	\$0	\$830,610
Code Enforcement	\$1,141,137	\$46,900	\$0	\$1,188,037
Books and Materials	\$602,057	\$64,985	\$0	\$667,042
Outdoor Education	\$560,556	\$0	\$0	\$560,556
Landscape Management	\$1,035,251	\$0	\$117,049	\$1,152,300
Park Management	\$1,033,387	\$5,400	\$0	\$1,038,787
Planning and Urban Design Services	\$899,433	\$11,374	\$10,900	\$921,707
Neighborhood Library Services	\$1,276,644	\$0	\$37,242	\$1,313,886
Youth Development	\$602,176	\$12,927	\$0	\$615,103

Livability (Cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
SWM (Solid Waste Management) Trash Collection	\$2,811,194	\$0	\$93,412	\$2,904,606
Urban Forestry	\$834,295	\$26,869	\$0	\$861,164
SWM Collection Inspectors	\$215,858	\$0	\$1,780	\$217,638
SWM Bulk Collection	\$793,817	\$0	\$57,096	\$850,913
SWM Recycling Collection	\$930,079	\$0	\$3,500	\$933,579
SWM Physically and Topographically Challenged	\$12,576	\$155,904	\$0	\$168,480
SWM Brush Collection/ Leaf Collection	\$256,907	\$0	\$15,680	\$272,587
Community Sustainability Programming	\$217,879	\$6,235	\$38,207	\$262,321
SWM Operations (Call Center)	\$87,154	\$0	\$0	\$87,154
TOTAL	\$15,277,650	\$434,634	\$374,866	\$16,087,150

Safety

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Police Patrol	\$11,531,324	\$511,358	\$0	\$12,042,682
Police Investigations and Support	\$4,692,514	\$0	\$0	\$4,692,514
Police Administrative Services	\$2,220,911	\$138,798	\$79,539	\$2,439,248
Emergency Management	\$112,135	\$0	\$0	\$112,135
Fire and Emergency Medical Services Operations	\$17,514,877	\$258,360	\$265,358	\$18,038,595
Fire/EMS - Support and Administrative Services	\$840,000	\$0	\$8,400	\$848,400
Police Academy	\$648,676	\$0	\$0	\$648,676
Jail Operations	\$13,515,898	\$354,056	\$351,080	\$14,221,034
Sheriff's Office Operations	\$3,371,036	\$88,514	\$8,411	\$3,467,961
Fire Prevention/Inspection/Investigation Division	\$379,982	\$180,852	\$0	\$560,834

Safety (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Traffic Signals	\$583,538	\$20,000	\$0	\$603,538
City Prosecutors	\$1,752,969	\$0	\$9,900	\$1,762,869
911 Operations	\$2,998,843	\$85,887	\$116,613	\$3,201,343
Building Safety	\$709,678	\$7,288	\$0	\$716,966
Police School Resource Officer	\$557,771	\$0	\$0	\$557,771
Dare Program	\$217,907	\$0	\$0	\$217,907
Fire-EMS Training Division	\$466,369	\$85,332	\$0	\$551,701
Office of the Magistrate	\$5,456	\$0	\$0	\$5,456
Signs and Pavement Markings	\$661,244	\$30,000	\$0	\$691,244
Roanoke Emergency Medical Services (REMS)	\$0	\$100,000	\$10,000	\$110,000

Safety (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Police Animal Protection and Services Unit	\$403,374	\$0	\$0	\$403,374
Drug Prosecutor	\$55,078	\$0	\$0	\$55,078
Administrative Support of Juvenile & Domestic Relations District Court	\$60,554	\$0	\$1,753	\$62,307
Roanoke City Victim Witness Program	\$40,386	\$0	\$0	\$40,386
Street Lighting	\$544,641	\$15,715	\$0	\$560,356
Administrative Support of Roanoke City General District Court	\$95,543	\$0	\$0	\$95,543
Residential Juvenile Detention Services	\$972,793	\$29,586	\$75,060	\$1,077,439
Support Circuit Judges	\$1,099,084	\$0	\$0	\$1,099,084
Total	\$66,052,582	\$1,905,746	\$926,114	\$68,884,442

Good Government

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Payroll	\$355,533	\$0	\$3,234	\$358,767
Local Trust Taxes	\$204,625	\$19,804	\$26,263	\$250,692
Miscellaneous Revenue Collections and Administration	\$123,404	\$0	\$0	\$123,404
Real Estate Taxation	\$1,741,473	\$88,159	\$1,105	\$1,830,737
Accounts Receivable Billing and Collections Services	\$348,668	\$0	\$0	\$348,668
Legal Counsel	\$985,679	\$17,000	\$0	\$1,002,679
Personal Property Tax Administration and Motor Vehicle License	\$869,940	\$14,853	\$44,286	\$929,079
Set Off Debt Collection Program	\$59,495	\$0	\$0	\$59,495
City Council	\$260,087	\$8,503	\$1,772	\$270,362
Taxation Programs Commonwealth of Virginia	\$199,830	\$0	\$534	\$200,364

Good Government (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Performance Auditing	\$583,316	\$0	\$0	\$583,316
Leadership, Management, and Oversight	\$855,322	\$55,502	\$61,553	\$972,377
Retirement Plans Administration	\$516,611	\$0	\$547	\$517,158
Budget Development	\$282,767	\$0	\$0	\$282,767
Risk Management and Worker's Compensation Admin	\$771,912	\$0	\$28,254	\$800,166
Cash Management and Investment Services	\$269,325	\$4,416	\$5,828	\$279,569
Human Resources - Salary Administration	\$225,821	\$0	\$0	\$225,821
Accounts Payable	\$186,861	\$0	\$0	\$186,861
Capital and Financial Planning	\$222,897	\$0	\$0	\$222,897
Human Resources - Benefits Administration	\$1,088,744	\$0	\$89,600	\$1,178,344

Good Government (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Circuit Court Clerk Performance of State Mandated Duties	\$1,533,236	\$0	\$41,483	\$1,574,719
Human Resources - Employment Services	\$315,813	\$0	\$55,983	\$371,796
Budget Administration	\$150,489	\$0	\$0	\$150,489
Business License Taxation	\$317,064	\$14,853	\$17,881	\$349,798
Business Applications Support	\$1,394,142	\$0	\$3,531	\$1,397,673
Permit Center	\$274,546	\$2,000	\$0	\$276,546
Contract Management Services	\$62,690	\$0	\$18,452	\$81,142
Fund Accounting & Financial Reporting	\$763,817	\$78,390	\$9,601	\$851,808
Human Resources - Organizational Development	\$497,521	\$0	\$174,000	\$671,521
Procurement Services	\$387,410	\$7,000	\$90	\$394,500

Good Government (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Public Information: Make City News Accessible and Promote the City of Roanoke	\$234,079	\$7,248	\$0	\$241,327
Auto and General Liability Claims Administration	\$82,286	\$17,183	\$0	\$99,469
Board of Equalization	\$11,512	\$0	\$0	\$11,512
Conduct of Elections - Local/State/Federal	\$260,196	\$0	\$28,887	\$289,083
Fraud, Waste, and Abuse Hotline	\$24,467	\$0	\$0	\$24,467
Handle Collection of Court Costs and/or Fines for the Roanoke City Courts	\$90,108	\$0	\$0	\$90,108
Technical support and administrative services to Constituents	\$454,303	\$13,495	\$1,356	\$469,154
Safety Training/Loss Prevention and Control	\$64,549	\$16,000	\$0	\$80,549
Coordinate Annual Independent Audit of City CAFR	\$153,306	\$0	\$0	\$153,306
Voter Registration Services	\$130,318	\$0	\$14,129	\$144,447

Good Government (cont.)

Offer	Reduced Base	Base Restoration	Supplemental Requests	Total
Provide Management, General Admin, and Departmental Support Services	\$201,598	\$77,524	\$0	\$279,122
Travel Policy Administration	\$24,314	\$0	\$0	\$24,314
Dog Licensing	\$35,012	\$0	\$0	\$35,012
TOTAL	\$17,615,087	\$441,930	\$628,369	\$18,685,386

Outside Agencies

Outside Agency (Funded by Agreement)	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Blue Ridge Behavioral Healthcare	\$448,890	\$654,501	\$205,611
Community College Access Program (CCAP)	\$100,000	\$100,000	\$0
DRI – Special Event Coordination	\$135,000	\$135,000	\$0
Health Department	\$1,555,792	\$1,612,015	\$56,223
Interstate 73 Coalition, LLC	\$24,000	\$24,000	\$0
Market Building Support	\$300,000	\$300,000	\$0
Mill Mountain Zoo	\$33,120	\$33,120	\$0
Mill Mountain Zoo - 65 th Anniversary Renewal Project <u>Supplemental Request</u>	\$0	\$16,880	\$16,880
Regional Center for Animal Care & Protection	\$924,801	\$971,041	\$46,240
Roanoke Regional Partnership	\$215,829	\$206,340	(\$9,489)
Roanoke Valley Broadband Authority	\$542,702	\$661,350	\$118,648

Outside Agencies

Outside Agency (Funded by Agreement)	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Roanoke Valley Greenway Commission	\$42,880	\$42,930	\$50
Roanoke Valley Television (RVTV)	\$211,361	\$211,361	\$0
Roanoke Valley Transportation Planning Organization	\$14,837	\$14,952	\$115
Service District Taxes (Downtown & Williamson Road)	\$697,000	\$700,000	\$3,000
Virginia Cooperative Extension	\$80,407	\$80,483	\$76
Virginia's First Regional Industrial Facility Authority	\$35,000	\$32,500	-\$2,500
Visit Virginia's Blue Ridge	\$1,725,000	\$1,556,250	-\$168,750
Western Virginia Regional Industrial Facility Authority	\$0	\$220,135	\$220,135
Total Funded by Agreement:	\$7,086,619	\$7,573,038	\$486,419

Outside Agencies (Cont.)

Outside Agency (Sponsorships)	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Blue Ridge Soil & Water Conservation District	\$3,000	\$3,000	\$0
City of Salem – NCAA Championships	\$2,880	\$2,880	\$0
CityWorks XPO	\$40,000	\$40,000	\$0
CoLab	\$25,000	\$25,000	\$0
Miss Virginia Pageant	\$9,600	\$12,000	\$2,400
Renovation Alliance	\$2,400	\$14,000	\$11,600
VWCC Scholarships	\$10,303	\$10,303	\$0
Total Sponsorships:	\$93,183	\$107,183	\$14,000

Outside Agencies (Cont.)

Outside Agency (Dues & Memberships)	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Roanoke/Blacksburg Technology Council	\$2,000	\$2,000	\$0
Roanoke Regional Chamber of Commerce	\$0	\$7,640	\$7,640
Roanoke Valley-Alleghany Regional Commission	\$89,388	\$94,697	\$5,309
Roanoke Valley-Alleghany Regional Commission – Regional Bicycle Coordinator	\$12,000	\$12,000	\$0
Roanoke Valley-Alleghany Regional Commission – Roanoke River Blueway	\$5,200	\$5,200	\$0
Roanoke Valley Sister Cities	\$10,800	\$10,800	\$0
Transdominion Express	\$2,000	\$2,000	\$0
Virginia Municipal League	\$29,510	\$30,091	\$581
Total Dues & Memberships:	\$150,898	\$164,428	\$13,530

Outside Agencies (Cont.)

Outside Agency (Legacy Agencies)	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Center in the Square	\$285,760	\$285,760	\$0
TAP	\$160,000	\$160,000	\$0
Total Legacy Agencies:	\$445,760	\$445,760	\$0

Outside Agencies (Cont.)

Outside Agency (Miscellaneous)	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Mountain View Humane	\$0	\$15,421	\$15,421
Roanoke Regional Small Business Development Center	\$10,000	\$14,000	\$4,000
Roanoke Valley SPCA	\$0	\$4,000	\$4,000
Total Miscellaneous:	\$10,000	\$33,421	\$23,421

Outside Agencies (Cont.)

Outside Agency	FY17 Adopted Budget Amount	FY18 Requested Amount	Incremental Increase/ (Decrease)
Human Services Agency Funding via Human Services Advisory Board	\$419,052	\$430,000	\$10,948
Roanoke Arts Commission	\$339,220	\$340,000	\$780
TOTAL ALL OUTSIDE AGENCY REQUESTS:	\$8,544,732	\$9,093,830	\$549,098

Reserved Allocations

	FY18 Base Amount	Supplemental	Total
Transfer to Debt Service	\$13,685,850	\$250,000	\$13,935,850
Personnel Lapse	-\$2,258,633	\$0	-\$2,258,633
Budget Contingency	\$1,414,564	\$0	\$1,414,564
Medical	\$0	\$846,492	\$846,492
Dental	\$0	\$8,899	\$8,899
Payroll Accrual, Unemployment Wages, Extended Illness Leave, Termination Leave, Reclassification Contingency	\$521,275	\$0	\$521,275
Affordable Care Act	\$324,478	\$0	\$324,478
FLSA	\$0	\$202,848	\$202,848
Civic Center Subsidy	\$511,494	\$0	\$2,280,067
Operating Subsidy	\$41,969		
Insurance, Xerox, etc.	\$1,726,604		
Debt Service			
GRTC Subsidy	\$1,899,605	\$0	\$1,899,605
Worker Compensation	\$1,675,000	\$0	\$1,675,000

Reserved Allocations (Cont.)

	FY18 Base Amount	Supplemental	Total
Mini-Grant/Donation Contingency	\$114,000	\$0	\$114,000
Miscellaneous Claims Contingency	\$51,442	\$0	\$51,442
Reserves	\$1,125,000	\$250,000	\$1,375,000
OPEB	\$270,000	\$0	\$270,000
Line of Duty	\$325,380	\$0	\$325,380
Compensation Increase	\$0	\$1,940,500	\$1,940,500
Budgeting for Outcomes Contingency	\$0	\$250,000	\$250,000
Technology Capital	\$1,100,000	\$0	\$1,100,000
Radio Capital	\$614,772	\$0	\$614,772
Fleet Capital	\$3,035,569	\$0	\$3,035,569
TOTAL	\$26,178,369	\$3,748,739	\$29,927,108

Balancing Summary – March 6th

Priority	Reduced Base	Base Restoration	Supplemental Requests	Total
Economy	\$1,414,479	\$8,300	\$198,804	\$1,621,583
Education	\$1,834,475	\$36,700	\$126,295	\$1,997,470
RCPS	\$79,554,700	\$0	\$0	\$79,554,700
Good Government	\$17,615,087	\$441,930	\$628,369	\$18,685,386
Human Services	\$35,133,327	\$1,024,767	\$66,970	\$36,225,064
Infrastructure	\$21,724,294	\$384,983	\$965,342	\$23,074,619
Livability	\$15,277,650	\$434,634	\$374,866	\$16,087,150
Safety	\$66,052,582	\$1,905,746	\$926,114	\$68,884,442
Outside Agencies (base does not yet reflect any reductions)	\$8,544,732	\$0	\$549,098	\$9,093,830
Reserved Allocations	\$26,178,369	\$0	\$3,748,739	\$29,927,108
TOTALS:	\$273,329,695	\$4,237,060	\$7,584,597	\$285,151,352
Price of Government				\$278,700,000
Variance				-\$6,451,352

Balancing Options

Option	Value
Solid Waste Fee (each \$1/month)	\$373,410
Restorations	4,237,060
Supplementals	7,594,597
Compensation:	
-Delay Pay Increase (1 month)	161,708
-Reduce Pay Increase (1/2%)	485,125
-Furlough Day (1 day)	690,000

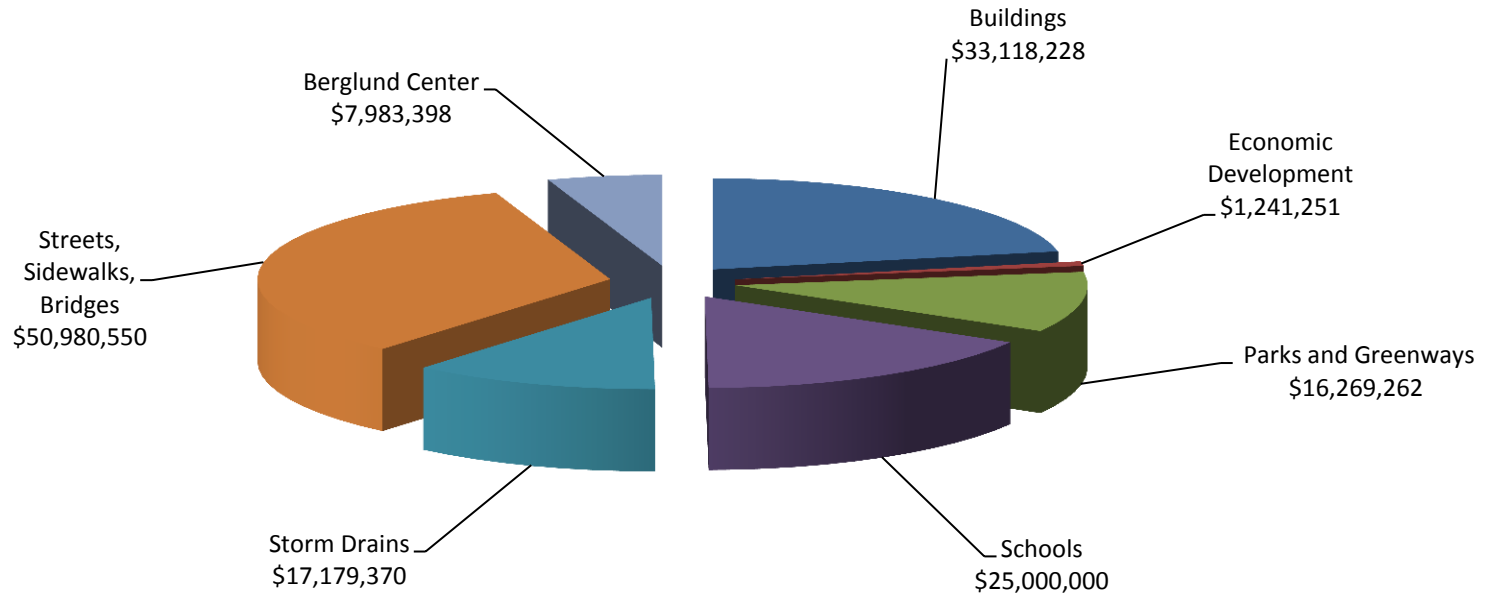
Next Steps

- Priority Teams
 - Make final funding recommendations to Budget Committee and Directors
- Directors
 - March 17th and March 24th Budget Workshop
- Budget Committee
 - Balance Recommended Budget
 - Prepare Capital Plan recommendation
- April 3rd Briefing

Capital Project Planning

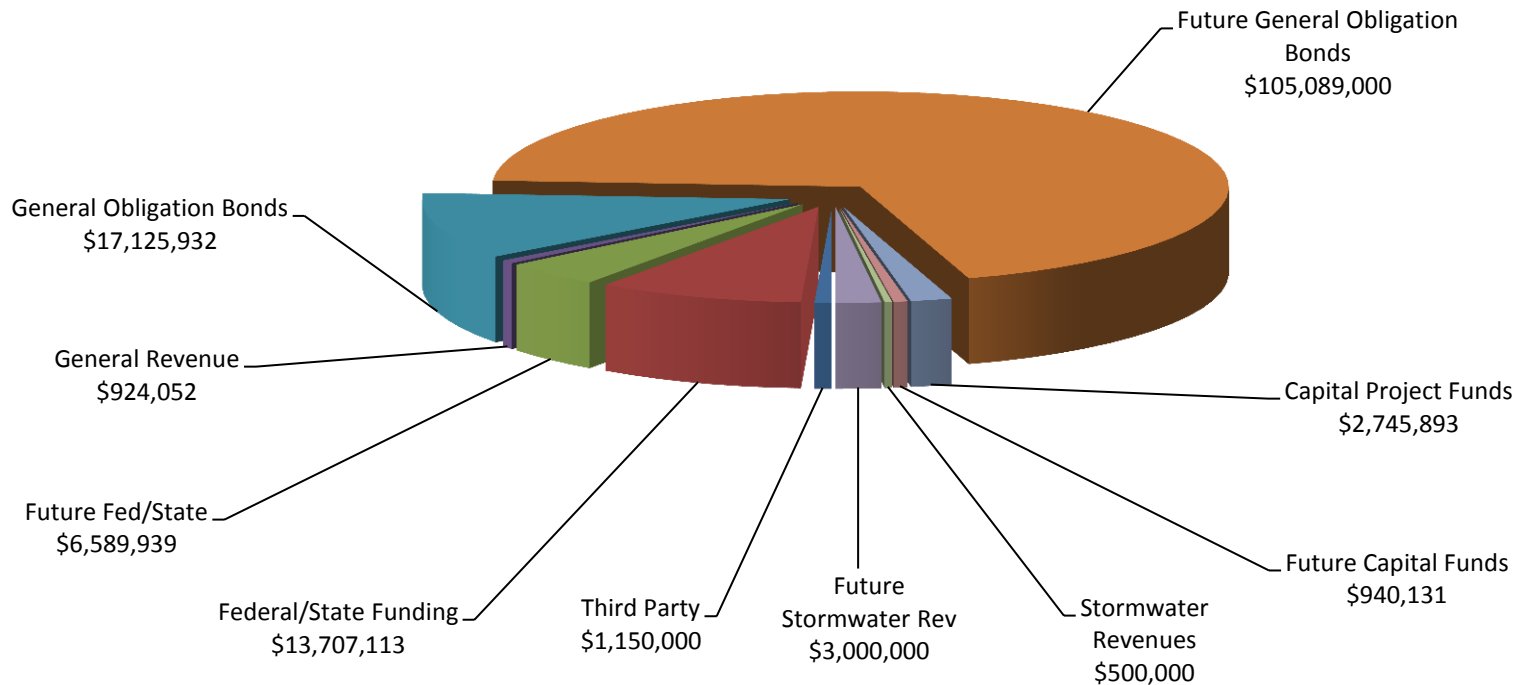
FY 2017-2021 Capital Improvement Program - \$151,722,059

PROJECT CATEGORY



FY 2017-2021 Capital Improvement Program

FUNDING SOURCES



Debt Issuance Planning FY 2018-2022

Project	2018	2019	2020	2021	2022	Total
RCPS	\$ 12,700,000	\$ 12,700,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 40,400,000
Bridge Renovation	-	-	-	11,000,000	11,000,000	22,000,000
Library Master Plan	4,156,000	670,000	500,000	5,310,000	2,399,000	13,035,000
P&R Master Plan	2,500,000	2,500,000	1,000,000	1,000,000	1,000,000	8,000,000
Civic Center	1,000,000	1,500,000	1,500,000	1,500,000	1,500,000	7,000,000
Stormwater Management	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	10,000,000
Curb, Gutter and Sidewalk	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	7,500,000
Street Scapes	-	500,000	500,000	500,000	500,000	2,000,000
Fire Facility Master Plan	375,000	5,025,000	-	-	645,000	6,045,000
FIRE/EMS Airpacks	1,400,000	-	-	-	-	1,400,000
911 Center	-	7,500,000	-	-	-	7,500,000
Street Improvements	700,000	-	-	-	-	700,000
RCIT Improvements	600,000	900,000	-	-	-	1,500,000
Passenger Rail	-	-	-	-	2,500,000	2,500,000
Fleet Capital Replacements	3,500,000	1,700,000	1,600,000	600,000	600,000	8,000,000
Technology Capital	1,775,000	2,160,000	1,545,000	-	-	5,480,000
Total	\$ 32,206,000	\$ 38,655,000	\$ 15,145,000	\$ 28,410,000	\$ 28,644,000	\$ 143,060,000
% of Expenditure Budget	8.05%	8.30%	8.79%	8.17%	8.39%	

Council Discussion

FY 2017-2018 Balancing

Draft 2018-2022 CIP and Capital Plan

Operating and Capital Budget Development Important Dates

- Council Briefing – April 3, 2017
- Recommended Budget Presentation – April 17, 2017
- Public Hearing – April 27, 2017
- Council Briefing/Budget Study – May 1, 2017
- Budget Adoption – May 15, 2017

Appendix

Solid Waste Fee Comparison

Locality	Monthly Solid Waste Fee
Blacksburg	\$22.30
Botetourt County (private)	\$21.00
Charlottesville	\$4.20 – \$23.63 (based on container size)
Christiansburg	\$17.00
Danville	\$16.50
Hampton	\$18.42 (recycling households)
Harrisonburg	\$25.00
Hopewell	\$20.65
Lynchburg	\$6.66 w/container
Newport News	\$5.52 – \$6.90 (based on container size)
Norfolk	\$26.76
Portsmouth	\$33.36
Salem	\$7.00
Staunton	\$10.00

Reconciliation

February 6 Offer Variance	(\$5,783,527)
March 6 Expenditure Increase/(Decrease)	\$659,825
March 6 Revenue Increase/(Decrease)	(\$8,000)
March 6 Variance	(\$6,451,352)

Balancing Summary – February 1st

Priority	Reduced Base	Base Restoration	Supplemental Requests	Total
Economy	\$1,414,479	\$8,300	\$154,400	\$1,577,179
Education	1,834,475	36,700	136,295	2,007,470
RCPS	79,770,300	0	0	79,770,300
Good Government	17,565,087	424,747	476,816	18,466,650
Human Services	35,133,327	1,024,767	66,970	36,225,064
Infrastructure	21,599,094	384,983	562,542	22,546,619
Livability	15,315,074	436,409	332,730	16,084,213
Safety	66,050,582	1,905,746	926,114	68,882,442
Outside Agencies (base does not yet reflect any reductions)	8,464,642	0	221,841	8,686,483
Reserved Allocations	26,453,569	0	3,791,539	30,245,108
TOTALS:	\$273,600,629	\$4,221,652	\$6,669,247	\$284,491,528
Price of Government				\$278,708,000
Variance				(\$5,783,528)

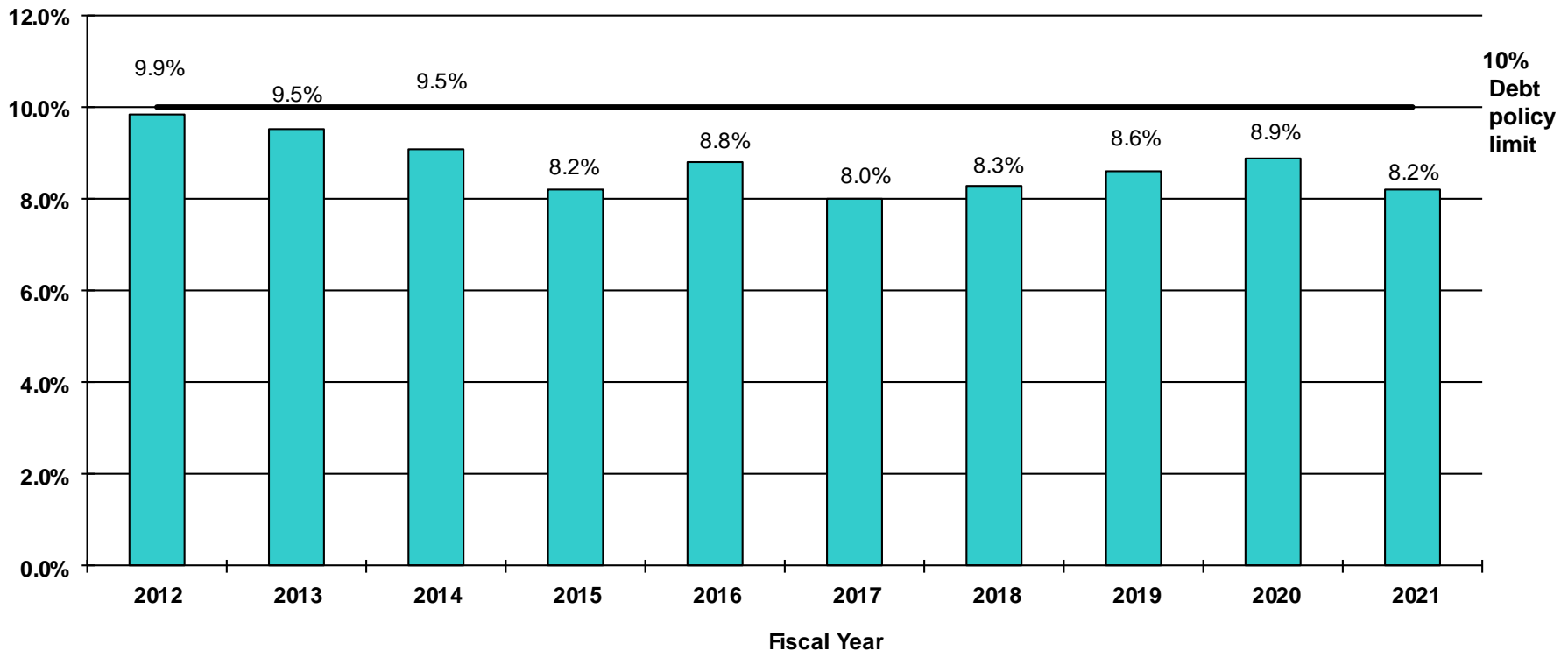
Current Debt Issuance Plan

FY 2017-2021

Project	2017	2018	2019	2020	2021	Total
RCPS	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 25,000,000
Bridge Renovation	8,050,000	-	-	-	11,000,000	19,050,000
Library Master Plan	2,845,000	2,769,000	550,000	5,000,000	-	11,164,000
P&R Master Plan	2,500,000	2,500,000	2,500,000	1,000,000	1,000,000	9,500,000
Civic Center	-	1,500,000	1,500,000	1,500,000	1,500,000	6,000,000
Stormwater Management	1,620,000	2,000,000	2,000,000	2,000,000	2,000,000	9,620,000
Curb, Gutter and Sidewalk	1,000,000	1,500,000	1,500,000	1,500,000	1,500,000	7,000,000
Streetscapes Improvements	500,000	500,000	500,000	500,000	500,000	2,500,000
Fire Facility Master Plan	-	810,000	5,400,000	-	645,000	6,855,000
911 Center	1,500,000	10,000,000	-	-	-	11,500,000
Street Improvements	3,500,000	700,000	-	-	-	4,200,000
Total	\$ 26,515,000	\$ 27,279,000	\$ 18,950,000	\$ 16,500,000	\$ 23,145,000	\$ 112,389,000

- Adding \$250,000 each year to have sufficient debt service funding for current CIP

Debt Service as a % of Total Expenditures



- FY 2017 through 2021 updated for issuance of WVRIFA in 2017
- Assumes 0% increase in operating expenditures FY 2018 through 2021 using FY 2017 projected expenditures as the base year
- Includes planned Debt Issuance FY 2018 through 2022

Potential FY 2018 Capital Projects (Cash Funded)

Project	Amount
Bridge Maintenance	440,131
YMCA (5 th of 5 allocations)	100,000
Virginia Museum of Transportation (4 th of 5 allocations)	100,000
Jefferson Center (4 th of 5 allocations)	100,000
TOTALS	\$740,131

Schools

- School Improvements
 - Project Funding:
 - Current Debt Issuance Plan:
 - FY 2017: \$5,000,000
 - FY 2018: \$5,000,000
 - FY 2019: \$5,000,000
 - FY 2020: \$5,000,000
 - FY 2021: \$5,000,000
 - Additional \$7.7 million needed for both FY 2018 and FY 2019 for Fallon Park Elementary, the Hurt Park gym and maintenance upgrades
 - Continued commitment of \$5,000,000 of debt capacity reserved for school projects
 - Planned spending includes renovation of elementary schools (TBD) and maintenance upgrades



ROANOKE CITY
PUBLIC SCHOOLS

Strong Students. Strong Schools. Strong City.

Bridge Maintenance, Repair and Renovation Program

- Project Funding
 - Current Debt Issuance Plan:
 - FY 2017: \$8,050,000
 - FY 2021: \$11,000,000
- Additional funding need of \$11M identified for Main Street/Wasena replacement in FY 2022
- \$440,131 annual cash funding in current operating budget
- Will seek revenue sharing funding



Library Master Plan

- Project Funding:
 - Current Debt Issuance Plan:
 - FY 2017: \$2,845,000
 - FY 2018: \$2,769,000
 - FY 2019: \$550,000
 - FY 2020: \$5,000,000
- Branch expansion and renovations for Melrose, Countryside Storefront branch, South Roanoke e-branch as well as the completion of the Main Library renovations
- Additional funding of \$1.3M needed for Melrose renovations and \$300,000 for upgrades at Gainsboro Branch.



Parks and Recreation Master Plan



- Project Funding:
 - Current Debt Issuance Plan:
 - FY 2017: \$2,500,000
 - FY 2018: \$2,500,000
 - FY 2019: \$2,500,000
 - FY 2020: \$1,000,000
 - FY 2021: \$1,000,000
- Parks and Rec Master Plan update to be presented during future briefing.
- Tinker Creek Greenway
 - FY 2018 and FY 2019 funding designated for extension of Tinker Creek Greenway
 - RSTP funds of \$1.5M allocated to project
 - VDOT Urban Funds can be reallocated from Orange Avenue Improvement Project - \$3.1M
- Roanoke River Greenway
 - Needs additional \$3.5M
 - RSTP allocation of \$1.5M

Fire Facility Master Plan

- Project Funding:
 - Current Debt Issuance Plan:
 - FY 2018: \$810,000
 - FY 2019: \$5,400,000
 - FY 2021: \$645,000
- Revised Estimates by Station:
 - Station 7 - Memorial Ave. SW - \$5.4 million
 - Station 2 - Noble Ave - \$8.4 million
 - Station 8 - Crystal Spring Ave. SW - \$9.9 million



911 Center

- Project Funding:
 - Current Debt Issuance Plan:
 - FY 2017: \$1,500,000
 - FY 2018: \$10,000,000
- Construction of new 911 Center:
- Revised expense projection of \$7.5M



Additional FY 2018-2022 Identified Capital Needs

- RCPS
 - Additional \$15.4M for replacement of Fallon Park Elementary School
- Bridge Renovation
 - Additional \$11M in FY 2022 for Main Street/Wasena bridge replacement
- Library Master Plan
 - Additional \$1.3M for Melrose renovation and \$300,000 for Gainsboro branch upgrades
- Fire Facility Master Plan
 - Station #2 – Noble Avenue - \$8.4M
 - Station #8 – Crystal Spring Avenue SW - \$9.9M
- Public Works Service Center
 - \$1.2M over multiple fiscal years
- RCIT Project Improvements
 - Road improvements and other project costs - \$1.5M with project completion by FY 2021

Additional FY 2018-2022

Identified Capital Needs(continued)

- Fire-EMS Airpacks - \$1.4M
 - Applied for grant funding
- Passenger Rail
 - Based on Amtrak requirements of approximately 5,000 sf, future station - \$2.5M by FY 2022
- Downtown Master Plan
- Fleet Capital Replacements
 - Multi-year approach for Solid Waste and Fire-EMS vehicular replacements –
 - FY2018: \$3.5M
 - FY2019: \$1.7M
 - FY 2020: \$1.6M
 - FY 2021: \$600k
 - FY 2022: \$600k
 - Debt service to be paid from annual Fleet Capital funding
- Williamson Road Improvements - \$6.5M

Additional FY 2018-2022 Identified Capital Needs(continued)

- Technology
 - Revenue System - \$1.5M
 - Digital Radio - \$3.5M; FY 2018: \$0.5M; FY 2019: \$1.5M; FY 2020: \$1.5M
 - Telephone System replacement - \$520,000